

FRANCHISE QUALIFICATION REPORT

PERSONAL INFORMATION

SFS LEAD FORM

Date: _____

Name: _____ Email: _____

Address: _____ City: _____ State: _____ Zip: _____

Day Phone: _____ Evening Phone: _____

Marital Status: _____ Number of Children: _____ Total Number of dependents: _____

Spouses Name: _____ Spouses Occupation: _____

EDUCATION

High School: _____ Graduated (date): _____

College: _____ Graduated: _____ Degree: _____

Other: _____ Graduated: _____ Degree: _____

Special Training: _____

Military Experience/Branch/Rank: _____

BUSINESS EXPERIENCE

Present or Last Occupation: _____

Name of Company: _____ Date Started: _____

Address: _____ City: _____ State: _____ ZIP: _____

Title & Function: _____

Previous Employment, Title, Function & Starting Dates: _____

Do you have a financial partner, or any other personal source of investment capital? Yes: _____ No: _____

If Yes, please explain: _____

How did you hear about this Business Brokerage? _____

FINANCIAL INFORMATION:

Assets	\$	Liabilities	\$
Cash on Hand & in Banks	_____	Notes Payable to Banks	_____
Real Estate	_____	Real Estate & Mortgages	_____
Stocks & Bonds	_____	Misc. Accounts Due	_____
Miscellaneous	_____	Child Support	_____
Total Assets	_____	Total Liabilities	_____
		Net Worth	_____
		(Total assets less total liabilities)	_____

Monthly Household Living Expenses _____

Additional Annual Income	Self	Spouse
Source of Continuous Income	_____	_____
Other	_____	_____
Total	_____	_____

Do You Have Any Judgments, Liens or Suits Pending? _____

Do You Have a Source for Financing? Yes ____ No ____ If So, Who? _____

Have You Been convicted of a Felony? _____

Where is Your Choice of Markets? 1st: _____ 2nd: _____
3rd: _____

If Qualified, When Would You be Ready to Invest in Your Franchise? _____

Do You Want To Supplement or Replace Your Current Income? _____

How Much of Your Personal Savings Are You Willing to Invest? _____

Will You Devote Full-Time? If Not Who Will Manage? _____

Interested in Multiple or Single Location? _____

How Long Have You Been Seriously Looking for a Business? _____

What Kind of Businesses Have You Looked At? _____

What Franchises Have You Talked Too? _____

What is Motivating You to Buy a Business? _____

NOTES: _____

